# **Diversified Energy PLC**

United States / Energy London Stock Exchange Bloomberg: DEC LN ISIN: GB00BYX7JT74

Update

RATING BUY **PRICE TARGET Return Potential Risk Rating** 

# **GBp1900** 80.3% Medium

# PRICING, VOLUME, GEARING ALL IMPROVING. SHARE PRICE TO FOLLOW

Brisk demand growth from LNG exports and electricity generation (with much of the incremental demand stemming from data centres) are the main reasons for the current upward slope in the gas futures curve to an average of USD4.07/mcf over the five-year period January 2025 to December 2029. This is 71% above the USD2.38/mcf seen in 2024. Meanwhile, interest rate stability has allowed DEC to emerge from the acquisition hiatus of 2023/24 which culminated in a volume decline of 3.5% last year. We expect the five acquisitions made since June 2024 to drive volume up 37% this year. In addition, we expect improved profitability to push net debt/trailing twelve months adjusted EBITDA down to 2.3x by the end of 2025 - in line with the company target of 2.0-2.5x. This metric peaked at 3.0x at year-end 2024. A strengthening balance sheet will allow DEC to continue making acquisitions, but with reduced recourse to the equity capital raises which have crimped recent share price performance. Against this background, the recently announced strategic partnership with Carlyle to invest up to USD2bn in existing U.S. proved developed producing (PDP) natural gas and oil assets looks particularly interesting. We expect the deal to enhance DEC's access to non-dilutive financing, thereby accelerating its growth. DEC is trading at a 36% discount to its peer group based on 2025E EV/adjusted EBITDA, but has a superior growth track record. Applying a multiple of 5.5x to our 2025 adjusted EBITDA forecast (a 20% discount to the peers due to their higher market caps) produces a per share valuation for DEC of GBp1,933. We set a new price target of GBp1,900. Due to sector multiple compression, our new price target is 32% below the price target of GBp2,800 in our most recent note of 29 November 2024, but still offers upside of 80%. We maintain our Buy recommendation.

Acquisitions to drive 37% volume increase this year Due to the five acquisitions completed since June 2024, including Maverick Natural Resources (DEC's largest ever deal), we expect the commodity volume sold by DEC to rise by 37% to 395,144mmcfe this year (see figure 4 on page 5). (p.t.o.)

## **FINANCIAL HISTORY & PROJECTIONS**

	2021	2022	2023	2024	2025E	2026E
Revenue (\$ m)	1007.6	1919.3	868.3	794.8	1737.0	1882.1
Y-o-y growth	146.5%	90.5%	-54.8%	-8.5%	118.5%	8.4%
AEBITDA (hedged)(\$ m)	343.1	503.4	546.8	472.3	848.6	870.8
AEBITDA margin (hedged)	50.0%	49.3%	52.3%	49.9%	50.8%	51.4%
Net income (\$ m)	-325.5	-625.4	758.0	-88.8	182.5	230.9
EPS (diluted) (\$)	-8.20	-14.82	15.95	-1.84	2.42	2.94
DPS (\$)	3.30	3.45	2.92	1.16	1.16	1.16
FCF (\$m)	270.0	301.7	335.9	293.6	576.1	657.9
Net gearing	n.a.%	n.a.	206.7%	353.2%	209.2%	141.5%
Liquid assets (\$ m)	12.6	7.3	3.8	6.0	8.9	9.7

# **RISKS**

Acquisitions are a vital part of DEC's strategy for protecting and growing its cashflow. There can be no guarantee that the group will be able to continue to source acquisitions at attractive valuations.

# **COMPANY PROFILE**

Diversified Energy PLC is an established, independent owner and operator of producing natural gas & oil wells in the United States. Natural gas accounts for ca. 75% of total production. Ca. 65% of total production derive from the the "Central Region" (Arkansas, Louisiana, Oklahoma, Texas) which DEC entered in 2021 and the balance from the Appalachian Basin.

MARKET DAT	Α	As of 02 Jul 2025					
Closing Price		GBp 1054					
Shares outstandi	ng		78.28m				
Market Capitalisa	ation	GE	3P 826m				
52-week Range	G	GBp 803.50 / 1393.00					
Avg. Volume (12	Months)		208,717				
Multiples	2024	2025E	2026E				
P/E	n.a.	5.0	4.1				
EV/Sales	3.3	1.5	1.4				
EV/AEBITDA	5.5	3.1	3.0				
Div. Yield	8.1%	8.1%	8.1%				

# **STOCK OVERVIEW**



COMPANY DATA	As of 31 Dec 2024
Liquid Assets	\$ 5.99m
Current Assets	\$ 304.26m
Intangible Assets	\$ 15.18m
Total Assets	\$ 4,003.53m
Current Liabilities	\$ 759.66m
Shareholders' Equity	\$ 452.68m

# **SHAREHOLDERS**

EIG Asset Management LLC	18.3%
FS Specialty Lending Fund	4.9%
Blackrock Inc.	4.1%
Ameriprise Financial Inc.	4.0%
Free float and other	68.8%

We expect realised unit pricing to jump 65% this year We also see a shift in the product mix towards more valuable oil (occasioned by the Maverick acquisition) and a sharp rise in the gas price pushing the unit value of DEC's blended commodity mix based on *benchmark pricing* up 54%. We expect the blended commodity price *realised* by DEC to rise even further - by 65% - as the discount between realised unit revenue before hedging and the blended unit commodity mix based on benchmark pricing narrows to 16.2% (2024: 20.9%). The narrowing of this gap is due mainly to gas basis differentials (the price discount DEC receives for its gas at regional hubs in Appalachia and the Central Region to the benchmark Henry Hub price) rising less far than the Henry Hub price.

Access to premium pricing at Transco Zone 5 hub could help profitability further DEC completed the acquisition of Summit Natural Resources at the end of February. Summit has gas and coal mine methane assets in Virginia, West Virginia, and Alabama. We estimate that Summit will account for only about 1% of 2025 production. However, the pipeline assets acquired with Summit offer access to the Transco Zone 5 sales hub. Unlike all the other hubs through which DEC sells its gas, gas sold at Transco Zone 5 is priced at a premium to Henry Hub. For the remainder of 2025, average pricing at Transco Zone 5 is ca. USD1.25/mcf above Dominion South (the most important hub for DEC in Appalachia). We have not included the impact of this in our forecast as DEC has not stated how much of its volume will be going through Transco Zone 5. However, it is likely that our current numbers overstate the impact of basis differentials on DEC's gas pricing.

We expect unit total revenue to climb 35% despite hedging losses DEC customarily hedges over 80% of its current year commodity volume. On the basis of the current hedge portfolio and a much higher Henry Hub gas price than in 2024, we expect the result from settled hedges to swing to a loss of USD66.1m this year compared with a gain of USD151.3m in 2024. Nevertheless, we still expect unit total revenue after hedging to climb 35% to USD4.39 (2024: USD3.26).

As figure 1 shows, the Western Anadarko Basin (WAB) in Oklahoma and the Texas panhandle accounted for over 60% of Maverick's production during the 12 months to 9M/24. The combination of DEC's and Maverick's assets will create the largest producer in the WAB, marginally ahead of the number two producer, Camino, but over twice as large as the number three, Coterra.

	DEC	% total	Maverick	% total	Compined	% total
Total	850,000	100%	351,000	100%	1,201,000	<b>100%</b>
by basin:						
Western Anadarko	108,000	13%	216,000	62%	324,000	27%
Permian	0	0%	66,000	19%	66,000	5%
AR/LA/TX+WY+FLA	317,000	37%	69,000	20%	386,000	32%
Appalachia	425,000	50%	0	0%	425,000	35%
Source: DEC						

Figure 1: DEC/Maverick	production by	/ basin for the 12	2 months to 9M/24	(Mcfe/d)

As figure 2 overleaf shows, Maverick's 750,000 developed acres in the WAB are contiguous with DEC's 450,000 developed acres in the same basin. DEC has identified USD50m in synergies arising from the integration of Maverick. USD35m of these stem from G&A synergies and most of the balance from operating cost reduction due to increased asset density, particularly in the WAB.

We expect unit revenue (+35%) to outpace unit recurring cost (+21%) this year Unit production costs will rise at DEC this year in line with the shift in the commodity mix to more valuable oil and NGL which cost correspondingly more to extract. We expect a 47% rise in unit base lease operating expense. However, we expect overall unit recurring costs to rise by only 22% to USD2.16/mmcfe (2024: USD1.78/mmcfe) – i.e. well below the above mentioned 35% increase in unit revenue – due mainly to a reduction in recurring unit G&A.



# Figure 2: DEC and Maverick's combined Western Anadarko position

Source: DEC

**Recent transactions suggest DEC's undeveloped WAB acreage is worth >USD900m** DEC has ca. 727,000 undeveloped acres in the WAB. Recent land sales in Oklahoma indicate a per acre value of ca. USD1,300, implying total value for DEC's undeveloped acreage of >USD900m. Maverick also has significant undeveloped land in the WAB, although DEC has not given a figure for this acreage. The company booked gains on land sales of USD24m and USD41m in 2023 and 2024 respectively. DEC stated in its Q1 report that it expects to generate proceeds of more than USD40m from land sales in H1/25. Over the past two years gains on land sales as a percentage of total proceeds have varied between 0% and 87%. We assume proceeds from land sales of USD80m for both 2025 and 2026 and gains in both years of USD32m (equivalent to 40% of proceeds).

	Net purchase price (USDm)	Next 12 mths. EBITDA multiple (x)	Capacity (mboepd)	Production decline rate year 1 / year 3	Completion date	Announcement date
2020						
EQT	112	3.4	9.0	n.a./ n.a.	26/05/2020	11/05/2020
Carbon	98	3.3	9.1	4% / n.a.	27/05/2020	11/05/2020
Total			18.1			
2021						
Indigo	115	2.9	16.0	14% / n.a.	19/05/2021	30/04/2021
Blackbeard	166	3.5	16.0	8% / n.a.	05/07/2021	20/05/2021
Tanos I	118	2.3	14.0	n.a. / n.a.	18/08/2021	05/07/2021
Tapstone	174	1.8	12.0	17% / 13%	08/12/2021	07/10/2021
Total	573	2.4	58.0	n.a. / n.a.		
2022						
East Texas	50	1.4	3.7	7% / n.a.	26/04/2022	26/04/2022
Conoco Phillips	210	2.5	9.0	8% / 8%	28/09/2022	28/07/2022
Total	260	2.2	12.7	8%/n.a.		
2023						
Tanos II	250	2.3	17.0	32%/23%	01/03/2023	08/02/2023
2024						
Oaktree assets	377	3.0	20.0	10% / n.a.	07/06/2024	19/03/2024
Crescent Pass assets	101	3.9	6.0	9% / n.a.	16/08/2024	10/07/2024
East Texas assets	49	2.6	4.0	15% / n.a.	30/10/2024	20/08/2024
Total	527		30.0			
2025						
Summit assets	45	3.8	2.0	n.a. / n.a.	28/02/2025	06/01/2025
Maverick Natural Resources	1,275	3.3	58.0	10% / n.a.	14/03/2025	27/01/2025
Total	1,320		60.0			
Source: DEC						

## Figure 3: Acquisition history 2020-25

Source: DEC

We expect 2025 adjusted EBITDA after hedging to reach USD848.6m in 2025 - a 80% increase on the 2024 figure of USD472.3m. For 2026 we expect adjusted EBITDA after hedging to move further ahead to USD870.8m. For 2026 we assume no further acquisitions and model a 0.5% decline in volume as DEC's 10% organic production decline counters the positive impact of the mid-March 2025 consolidation of Maverick. As figure 4 shows, we expect a 9.4% rise in DEC's unit blended realised commodity price before hedging to cancel out a trebling of unit hedging losses.

**Average share count set to rise 56% this year** To strengthen its balance sheet DEC issued 8.5m shares at in February and a further 21.2m shares to part-finance the Maverick acquisition in March. Assuming no further share issues, we expect DEC's 2025 average share count at 74.9m to be 56% above the 2024 figure of 48.0m. As figure 4 overleaf shows, the increase in the share count restricts growth in 2024 adjusted EBITDA after hedging per share to 15.2%. For 2026 this figure falls by 1.8%. However, we are optimistic that further acquisitions will push 2026 adjusted EBITDA after hedging upwards.

Figure 3 on page 3 shows DEC's acquisition history since the beginning of the current decade. Between late 2021 and late 2023 the US 10-year government bond yield more than trebled to nearly 5% - the fastest rise in US interest rates since the 1980s. DEC is dependent on acquisitions to cancel out the natural 10% annual decline in its annual production. The rapid rise in interest rates in 2022 and 2023 hindered price discovery on the M&A market. For DEC, the consequence of this was that the period between the completion of the Tanos II acquisition in March 2023 and the completion of the Oaktree deal in June 2024 this year was the longest such interval in nearly 5 years. The hiatus in M&A activity caused volume to fall by 3.4% in 2024 – the first such decline since DEC's IPO in 2018. At the same time DEC's unit blended commodity price retreated by 9.3% - a fall which was not cancelled out by the group's hedging portfolio. 2024 hedged adjusted EBITDA fell 13.6% to USD472.3m (2023: USD546.8m) - also the first such fall since the IPO.

**Strengthening balance sheet to reduce requirement for fresh equity** Net debt/trailing twelve months adjusted EBITDA peaked at 3.0x at year-end 2024. We expect improved profitability to push this metric down to 2.3x by the end of this year – in line with company's target of 2.0-2.5x. A strengthening balance sheet will allow DEC to continue making acquisitions, but with reduced recourse to the equity capital raises which have crimped recent share price performance.

# Figure 4: P&L forecast to 2026

(aluma (mmoto)	2023	Q1 24	2024	Q1 25	Q2 25E	Q3 25E	Q4 25E	2025E	2026E
/olume (mmcfe)	299,632	65,829	289,587	77,724 18.1%	106,046	106,175	105,199	395,144	393,075
δΔy-o-y Commodity weighting	n.a.	n.a.	-3.4%	10.1%	51.6%	39.2%	35.6%	36.5%	-0.5%
Gas	85.6%	84.7%	84.4%	81.7%	72.4%	72.0%	71.6%	73.9%	71.7%
Dil	2.8%	3.1%	3.3%	6.0%	12.1%	12.4%	12.7%	11.2%	12.7%
IGL	11.7%	12.3%	12.4%	12.3%	15.5%	15.6%	15.7%	15.0%	15.7%
	11.7 /0	12.070	12.470	12.070	10.070	10.070	10.770	10.070	10.770
: Blended commodity									
narket price (USD/mcfe)	3.53	3.21	3.20	4.64	4.81	4.88	5.35	4.94	5.37
6Δ y-o-y	n.a.	n.a.	-9.3%	44.6%	72.5%	65.3%	44.1%	54.2%	8.7%
of which:					,	001070		0.11270	
Gas	2.93	2.40	2.38	3.75	3.57	3.58	4.25	3.79	4.42
Dil	12.94	12.84	12.62	11.91	10.64	11.09	10.55	10.88	10.31
NGL	5.69	6.38	6.36	6.94	6.06	5.97	6.13	6.20	5.70
B: Blended realised commodity	2.68	2.70	2.53	4.21	4.00	4.05	4.47	4.18	4.57
price before hedging (USD/mcfe)	2.00	2.70	2.55	4.21	4.00	4.05	4.47	4.10	4.07
6Δ у-о-у	n.a.	n.a.	-5.6%	55.8%	77.1%	<b>79.8%</b>	54.6%	65.4%	9.4%
of which:									
Gas	2.17	2.10	1.90	3.56	2.97	2.95	3.56	3.25	3.85
6 Δ y-o-y	n.a.	n.a.	-12.5%	69.3%	90.0%	83.4%	53.5%	70.7%	18.5%
Dil	12.58	12.29	12.45	11.32	10.31	10.75	10.22	10.52	9.98
6 Δ y-o-y	n.a.	n.a.	-1.0%	-7.9%	-22.2%	-13.9%	-13.2%	-15.5%	-5.2%
IGL	4.04	4.45	4.19	5.06	3.90	3.80	3.97	4.24	3.54
6Δ y-o-y	n.a.	n.a.	3.9%	13.8%	-1.0%	-3.3%	-11.6%	1.1%	-16.6%
Other/midstream/Next LvL	0.22	0.24	0.22	0.25	0.21	0.20	0.21	0.21	0.22
Total unit revenue before hedging	2.90	2.94	2.74	4.46	4.21	4.25	4.68	4.40	4.79
	0.07	0.50	0.07	0.10		0.00	0.00	0.70	
A-B (USD/mcfe)	0.85	0.50	0.67	0.42	0.81	0.83	0.88	0.76	0.79
6Δ y-o-y	n.a.	n.a.	-20.8%	<b>-16.1%</b>	52.9%	18.7%	7.2%	12.3%	4.8%
of which:	0.70	0.00	0.47	0.40	0.50	0.00	0.00	0.54	0.57
Gas Dil	0.76	0.29	0.47	0.19	0.59	0.63	0.69	0.54	0.57
VGL	0.36 1.65	0.56 1.93	0.17 2.17	0.59 1.88	0.33 2.17	0.33	0.33 2.17	0.36 1.96	0.33
NGL	1.00	1.95	2.17	1.00	2.17	2.17	2.17	1.90	2.17
Fotal revenue before									
nedging (USDm)	868.3	193.6	794.8	346.9	446.3	451.7	492.2	1, <b>737.0</b>	1,882.1
	n.a.	n.a.	-8.5%	79.2%	155.0%	142.4%	105.2%	118.5%	8.4%
<b>6 Δ γ-ο-γ</b> of which:	11.a.	n.a.	-0.3 /6	13.270	155.078	142.470	103.270	110.376	0.470
Gas	557.2	117.2	464.6	226.0	228.1	225.2	268.2	947.5	1083.1
6 Δ y-o-y	n.a.	n.a.	-16.6%	92.8%	148.5%	118.0%	76.1%	103.9%	14.3%
Dil	103.9	24.8	117.1	53.2	132.3	141.6	136.7	463.7	496.5
% Δ γ-o-y	n.a.	n.a.	12.7%	114.1%	322.1%	353.4%	359.8%	295.9%	7.1%
NGL	141.3	36.0	150.5	48.4	64.2	63.1	65.5	241.1	218.0
δ Δ γ-ο-γ	n.a.	n.a.	6.5%	34.5%	83.4%	69.5%	54.6%	60.2%	-9.6%
Other/midstream/Next LvL revenue	65.9	15.6	62.6	19.4	21.8	21.8	21.8	84.7	84.6
% Δ y-o-y	n.a.	n.a.	-5.0%	24.1%	28.5%	49.6%	40.5%	35.3%	-0.1%
Jnit settled hedges (USD/mcfe)	0.59	0.34	0.52	-0.67	0.09	0.07	-0.29	-0.17	-0.48
Settled hedges (USDm)	178.1	22.1	151.3	-52.3	9.1	7.3	-30.2	-66.1	-186.9
Unit commodity revenue after hedging (USD/mcfe)	3.27	3.04	3.05	3.54	4.09	4.12	4.18	4.01	4.10
Commodity revenue after hedging (USDm)	980.5	200.1	883.5	275.3	433.6	437.2	440.2	1586.3	1610.6
Jnit total revenue after hedging (USD/mcfe)	3.49	3.28	3.27	3.79	4.29	4.32	4.39	4.23	4.31
Total revenue after hedging (USDm)	1,046	216	946	295	455	459	462	1,671	1,695
Fotal unit recurring costs (USD/mcfe)	1.75	1.75	1.78	2.04	2.18	2.21	2.20	2.16	2.18
Total recurring costs (USDm)	523.7	115.2	514.8	158.4	230.8	234.2	231.0	854.4	856.5
%∆ у-о-у	n.a.	n.a.	-1.7%	37.5%	90.9%	73.4%	60.8%	66.0%	0.2%
of which:	101 -		0.10 -			410.5		100 -	
Base lease operating expense	191.8	42.9	212.6	71.1	118.8	118.9	117.8	426.6	440.2
Aidstream	69.8	17.7	70.7	18.1	25.5	25.5	25.2	94.3	94.3
Sathering and transportation	96.2	20.3	90.5	26.7	37.1	37.2	36.8	137.8	117.9
Production taxes	61.5	8.2	36.0	16.4	20.1	22.3	21.0	79.9	90.4
Recurring G&A (non-IFRS)	87.0	21.8	86.8	23.2	26.5	27.6	27.4	104.7	102.2
Next Level	17.4	4.4	18.1	2.8	2.8	2.8	2.7	11.0	11.4
Init going on land calls (URD/meta)	0.4	0.0	0.4	0.0	0.4	0.4	0.4	0.4	0.4
Jnit gains on land sales (USD/mcfe)	0.1	0.0	0.1	0.0	0.1	0.1	0.1	0.1	0.1
Gain on land sales (USDm)	24.2	1.6	41.0	2.0	14.0	8.0	8.0	32.0	32.0
Init adi EDITDA (USD/m-f-)	4.00	4.55	4.00	4.70	0.05	0.40	2.07	0.45	0.00
Jnit adj EBITDA (USD/mcfe)	1.82	1.55	1.63	1.78	2.25	2.19	2.27	2.15	2.22
Adjusted EBITDA (USDm)	546.8	102.1	472.3	138.2	238.7	232.7	239.0	848.6	870.8
6 Δ y-o-y	n.a.	n.a.	-13.6%	35.3%	<b>106.3%</b>	102.3%	<b>71.4%</b>	<b>79.7%</b>	<b>2.6%</b>
Adjusted EBITDA margin on hedged revenue Adjusted EBITDA per share, diluted (USD)	52.3%	47.3%	49.9%	46.9%	52.4%	50.7%	51.7%	50.8%	51.4%
	11.51	2.14	9.83	2.16	3.02	2.97	3.05	11.33	11.12
6Δ y-o-y	n.a.	n.a.	-14.6%	0.8%	23.7%	25.1%	12.3%	15.2%	-1.8%

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Source: DEC, First Berlin Equity Research estimates.

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# VALUATION

# Figure 5: DEC and peer group EV/EBITDA multiple comparison

	2025 EV/EBITDA (x) 03.07.25	EBITDA CAGR 2020-25E	2025 production decline rate (%)	Market cap. (USDbn) 03.07.25
Antero	7.4	-3.3%	26.0%	11.6
CNX	6.4	3.8%	25.0%	4.7
Comstock	8.5	16.3%	44.0%	7.3
EQT	7.7	40.4%	22.0%	33.6
Gulfport	4.1	29.1%	35.0%	3.3
Range	6.9	20.8%	24.0%	9.3
Peer group average	6.8	17.8%	29.3%	11.6
DEC	4.3	23.1%	10.0%	1.5
(Discount)/premium to peer group average	-36.2%	29.3%	-65.9%	-86.7%

Source: First Berlin Equity Research estimates

# Figure 6: DEC valuation based on average peer group multiples

	DEC fair value at peer group average 2025 EV/EBITDA multiple 03.07.25
EV/EBITDA (x)	6.8
EBITDA	849
EV	5,789
Net debt	2,563
Market capitalisation	3,226
Proforma no. shares outstanding (m)	78.28
Valuation per share (GBp)	3,016

Source: First Berlin Equity Research estimates

Buy recommendation maintained at a price target of GBp1,900 (previously: GBp 2,800) DEC is trading at a 36% discount to its peer group based on 2025E EV/adjusted EBITDA, but has a superior growth track record. We expect DEC's adjusted EBITDA to have grown at a five-year CAGR of 23.1% by the end of this year compared with 17.8% for its peers. Sharply rising commodity prices, a pick-up in acquisition activity by DEC (five transactions completed since last June) and strengthening balance sheet suggest the company will be able to sustain its historic growth rate going forward. We think DEC should trade on a 2025E EV/adjusted EBITDA multiple closer to the peer group figure of 6.8x. We apply a 20% discount to the peer group - the same figure we used in our most recent update of 29 November 2024. This results in a multiple of 5.5x and generates a per share valuation for DEC of GBp1,933. We set a new price target of GBp1,900 (previously: GBp2,800) and maintain our Buy recommendation. Due to sector multiple compression (the 2024 peer group multiple at the end of November last year was 9.7x), our new price target is 32% below our previous price target, but still equates to upside of 80%. We maintain our Buy recommendation. Figure 7 below shows the sensitivity of our valuation to varying discounts to the peer group.

# Figure 7: Sensitivity of DEC valuation to discount to peer group multiple (03.07.2025)

Discount to peer group multiple	0%	10%	20%	30%	40%
EV/EBITDA (x)	6.8	6.1	5.5	4.8	4.1
Fair value per share (GBp)	3,016	2,475	1,933	1,392	851

Source: First Berlin Equity Research estimates

# **INCOME STATEMENT**

All figures in USD '000	2021A	2022A	2023A	2024A	2025E	2026E
Revenues	1,007,561	1,919,349	868,263	794,841	1,737,049	1,882,147
Operating expense	-291,213	-445,893	-440,562	-428,902	-738,680	-742,911
Depreciation and depletion	-167,644	-222,257	-224,546	-256,484	-396,822	-395,275
Gross profit	548,704	1,251,199	203,155	109,455	601,548	743,961
Administrative expenses	-102,326	-170,735	-119,722	-129,119	-130,335	-114,199
Allow ance for expected credit losses	4,265	0	-8,478	0	0	0
Gain on oil/gas properties and equipment	-901	2,379	24,146	0	0	0
Gain/loss on sale of equity interest	0	0	18,440	0	0	0
Unrealised gain/loss on investment	0	0	4,610	0	0	0
Gain (loss) on derivative financial instruments	-974,878	-1,758,693	1,080,516	-37,551	-66,071	-186,906
Gain on bargain purchase	58,072	4,447	0	0	0	0
Impairment of proved properties	0	0	-41,616	0	0	0
Operating income (EBIT)	-467,064	-671,403	1,161,051	-43,026	405,142	442,855
Finance costs	-50,628	-100,799	-134,166	-137,643	-176,188	-163,556
Accretion of asset retirement obligation	-24,396	-27,569	-26,926	-30,868	-38,529	-40,411
Other income (expense)	-8,812	269	385	0	0	0
Income before taxation	-550,900	-799,502	1,000,344	-223,952	190,426	238,888
Taxation on income	225,694	178,904	-240,643	136,951	-6,000	-6,000
Non-controlling interest	-303	-4,812	-1,683	-1,822	-1,913	-2,009
Net income / loss	-325,509	-625,410	758,018	-88,823	182,512	230,879
Diluted EPS (in USD)	-8.20	-14.82	15.95	-1.84	2.42	2.94
Adusted EBITDA (hedged)*	343,145	503,422	546,788	472,309	848,601	870,763
Ratios						
Gross margin	54.5%	65.2%	23.4%	13.8%	34.6%	39.5%
Adjusted EBITDA margin (hedged)	50.0%	49.2%	52.3%	49.9%	50.8%	51.4%
Net margin	-32.3%	-32.6%	87.3%	-11.2%	10.5%	12.3%
Tax rate	41.0%	22.4%	24.1%	61.2%	3.2%	2.5%
Expenses as % of revenues						
Operating expense	28.9%	23.2%	50.7%	54.0%	42.5%	39.5%
Depreciation and depletion	16.6%	11.6%	25.9%	32.3%	22.8%	21.0%
Administrative expenses	10.2%	8.9%	13.8%	16.2%	7.5%	6.1%
Y-Y Growth						
Revenues	146.5%	90.5%	-54.8%	-8.5%	118.5%	8.4%
Adjusted EBITDA (hedged)	14.2%	46.7%	8.6%	-13.6%	79.7%	2.6%
Net income/ loss	n.m.	n.m.	n.m.	n.m.	n.m.	26.5%

\* adjusted for non-recurring items such as gain on the sale of assets, acquisition-related expenses and integration costs, mark-to-market adjustments related to the company's hedge portfolio, non-cash equity compensation charges and items of a similar nature.

# **BALANCE SHEET**

Assets   Current assets, total 337,139 354,222 304,598 304,264 520,193 558,717   Cash and cash equivalents 12,558 7,329 3,753 5,990 8,905 9,651   Restricted cash 1,033 7,891 11,195 11,426 16,986 18,410   Receivables 282,922 296,781 190,207 234,421 427,782 463,662   Derivative financial instruments 1,052 27,739 87,659 33,759 33,759 33,759   Other current assets 39,574 14,482 11,784 18,668 32,762 33,8235   Non-current assets, total 3,157,070 3,476,706 3,169,424 3,699,261 4,807,930 4,480,975   Oil and gas properties, net 2,530,078 2,555,808 2,490,375 2,905,702 3,882,365 3,545,082   Property, plant & equipment, net 413,980 462,860 456,208 449,540 534,086 543,832   Indemnification receivable 0 0 0
Cash and cash equivalents12,5587,3293,7535,9908,9059,651Restricted cash1,0337,89111,19511,42616,98618,410Receivables282,922296,781190,207234,421427,782463,662Derivative financial instruments1,05227,73987,65933,75933,75933,759Other current assets, total3,157,0703,476,7063,169,4243,699,2614,807,0304,480,975Oil and gas properties, net2,530,0782,555,8082,490,3752,905,7023,882,3653,545,082Property, plant & equipment, net413,980462,860456,208449,540534,086543,832Intangible assets14,13421,09819,35115,18030,69931,142Restricted cash18,06947,49725,05734,84361,14962,031Indemnification receivable000000Derivative financial instruments21913,93624,40128,43928,43925,563,494,2093,830,9283,474,0224,003,5255,327,2235,039,692Deferred tax asset17,6955371,156144,860259,287259,287259,287Other on-current assets3,6354,3519,1726,27011,00411,162Total assets3,494,2093,809,2823,474,0224,003,5255,327,2235,039,692Shareholders' equity & debt58,820271,096
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Oil and gas properties, net2,530,0782,555,8082,490,3752,905,7023,882,3653,545,082Property, plant & equipment, net413,980462,860456,208449,540534,086543,832Intangible assets14,13421,09819,35115,18030,69931,142Restricted cash18,06947,49725,05734,84361,14962,031Indemnification receivable000000Derivative financial instruments21913,93624,40128,43928,43928,439Deferred tax asset176,955371,156144,860259,287259,287259,287Other non-current assets3,6354,3519,1726,27011,00411,162Total assets3,494,2093,830,9283,474,0224,003,5255,327,2235,039,692Shareholders' equity & debt58,820271,096200,822209,463271,260211,839Accounts payable62,41893,76453,49035,01361,44862,331
Property, plant & equipment, net413,980462,860456,208449,540534,086543,832Intangible assets14,13421,09819,35115,18030,69931,142Restricted cash18,06947,49725,05734,84361,14962,031Indemnification receivable000000Derivative financial instruments21913,93624,40128,43928,43928,439Deferred tax asset176,955371,156144,860259,287259,287259,287Other non-current assets3,6354,3519,1726,27011,00411,162Total assets3,494,2093,830,9283,474,0224,003,5255,327,2235,039,692Shareholders' equity & debt58,820271,096200,822209,463271,260211,839Accounts payable62,41893,76453,49035,01361,44862,333
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Indemnification receivable0000000Derivative financial instruments21913,93624,40128,43928,43928,439Deferred tax asset176,955371,156144,860259,287259,287259,287Other non-current assets3,6354,3519,1726,27011,00411,162Total assets3,494,2093,830,9283,474,0224,003,5255,327,2235,039,692Shareholders' equity & debtCurrent liabilities, total773,6001,131,630638,440759,9601,027,922980,934Short-term debt58,820271,096200,822209,463271,260211,839Accounts payable62,41893,76453,49035,01361,44862,333
Derivative financial instruments 219 13,936 24,401 28,439 259,287 259,287 259,287 259,287 259,287 11,162 11,162 11,162 11,162 11,162 11,162 11,162 11,162 11,162 11,162 11,162 11,162 11,162 11,162 11,004 11,162 11,004 11,162 11,004 11,162 11,004 11,016 11,
Deferred tax asset 176,955 371,156 144,860 259,287 259,287 259,287   Other non-current assets 3,635 4,351 9,172 6,270 11,004 11,162   Total assets 3,494,209 3,830,928 3,474,022 4,003,525 5,327,223 5,039,692   Shareholders' equity & debt Current liabilities, total 773,600 1,131,630 638,440 759,960 1,027,922 980,934   Short-term debt 58,820 271,096 200,822 209,463 271,260 211,839   Accounts payable 62,418 93,764 53,490 35,013 61,448 62,333
Other non-current assets 3,635 4,351 9,172 6,270 11,004 11,162   Total assets 3,494,209 3,830,928 3,474,022 4,003,525 5,327,223 5,039,692   Shareholders' equity & debt V V V V V V V   Shareholders' equity & debt V
Total assets 3,494,209 3,830,928 3,474,022 4,003,525 5,327,223 5,039,692   Shareholders' equity & debt Current liabilities, total 773,600 1,131,630 638,440 759,960 1,027,922 980,934   Short-term debt 58,820 271,096 200,822 209,463 271,260 211,839   Accounts payable 62,418 93,764 53,490 35,013 61,448 62,333
Shareholders' equity & debt   Current liabilities, total 773,600 1,131,630 638,440 759,960 1,027,922 980,934   Short-term debt 58,820 271,096 200,822 209,463 271,260 211,839   Accounts payable 62,418 93,764 53,490 35,013 61,448 62,333
Current liabilities, total773,6001,131,630638,440759,9601,027,922980,934Short-term debt58,820271,096200,822209,463271,260211,839Accounts payable62,41893,76453,49035,01361,44862,333
Current liabilities, total773,6001,131,630638,440759,9601,027,922980,934Short-term debt58,820271,096200,822209,463271,260211,839Accounts payable62,41893,76453,49035,01361,44862,333
Short-term debt58,820271,096200,822209,463271,260211,839Accounts payable62,41893,76453,49035,01361,44862,333
Accounts payable 62,418 93,764 53,490 35,013 61,448 62,333
Capital lease 9,627 9,293 10,563 13,776 16,758 16,999
Derivative financial instruments 251,687 293,840 45,836 163,676 163,676 163,676
Other current liabilities 391,048 463,637 327,729 338,032 514,780 526,087
Long-term liabilities, total 2,056,659 2,837,022 2,237,172 2,779,009 3,292,519 2,911,930
Long-term debt 951,535 1,169,233 1,075,805 1,483,779 1,921,532 1,500,608
Capital lease 18,177 19,569 20,559 30,824 56,249 60,967
Asset retirement obligation 522,190 452,554 501,246 642,142 673,521 706,424
Deferred tax liability 0 12,490 13,654 8,011 22,524 24,413
Uncertain tax position 0 0 0 0 0 0
Derivative financial instruments 556,982 1,177,801 623,684 608,869 608,869 608,869
Other non-current liabilities 7,775 5,375 2,224 5,384 9,825 10,649
Shareholders' equity 663,950 -137,724 598,410 464,556 1,006,783 1,146,828
Total consolidated equity and debt 3,494,209 3,830,928 3,474,022 4,003,525 5,327,223 5,039,692
Ratios
Current ratio (x) 0.44 0.31 0.48 0.40 0.51 0.57
Quick ratio (x) 0.44 0.31 0.48 0.40 0.51 0.57
Net debt 978,695 1,377,612 1,236,622 1,640,983 2,105,753 1,622,354
Net gearing 147.4% n.a. 206.7% 353.2% 209.2% 141.5%
Adjusted EBITDA 343,145 502,954 546,788 472,309 848,601 870,763
Proforma TTM adjusted EBITDA 490,978 574,414 553,252 548,570 928,601 870,763
Net debt to proforma adjusted EBITDA (x) 2.0 2.4 2.2 3.0 2.3 1.9
Return on equity (ROE) -42.0% n.a. 329.1% -16.7% 24.8% 21.4%

# **CASH FLOW STATEMENT**

All figures in USD '000	2021A	2022A	2023A	2024A	2025E	2026E
Net profit	-325,509	-625,410	759,701	-87,001	184,426	232,888
Depreciation and depletion	167,644	222,257	224,546	256,484	396,822	395,275
Accretion of asset retirement obligation	24,396	27,569	26,926	30,868	38,529	40,411
Impairment of proved properties	0	0	41,616	0	0	0
Income tax (benefit) expense	-225,694	-178,904	240,643	-136,951	6,000	6,000
(Gain)/loss on derivative financial instruments	652,465	861,457	-905,695	189,030	0	0
Asset retirement costs	-2,879 901	-4,889 -2,379	-5,961 -24,146	-8,375	-7,150	-7,508
Gain on oil/gas properities and equipment (Gain)/loss on sale of equity interest	901	-2,379	-24,146 -18,440	-25,678 7,375	-32,000 0	-32,000 0
Unrealised (gain) loss on investment	0	0	-4,610	4,013	0	0
Gain on bargain purchase	-58,072	-4,447	0	0	0	0
Finance costs	50,628	100,799	134,166	137,643	176,188	163,556
Loss on early retirement of debt	0	0	0	14,753	0	0
Revaluation of contingent consideration	8,963	0	0	0	0	0
Hedge modifications	-10,164	-133,573	26,686	0	0	0
Cancellation/retirement of debt	0	0		0	0	0
Changes in w orking capital	40,680	138,735	-83,534	-33,363	-8,565	-27,494
Non cash equity compensation Cash paid for income taxes	7,400 -10,880	8,051 -26,314	6,494 -8,260	8,286 -11,421	4,000 -6,000	4,000 -6,000
Other adjustments	303	4,812	-0,200	-11,421	-0,000	-0,000
Operating cash flow	320,182	387,764	410,132	345,663	752,249	769,128
Oil and gas properties and equipment	-50,175	-86,079	-74,252	-52,100	-176,144	-111,220
Free cash flow	270,007	301,685	335,880	293,563	576,105	657,908
Acquisitions	-574,134	-276,571	-262,329	-288,489	-1,317,000	0
(Increase)/decrease in restricted cash	0	0	0	0	-31,866	-2,306
Proceeds from disposal of assets	88,887	0	99,832	68,723	80,000	80,000
Other acquired intangibles	0	0	0	0	0	0
Deferred consideration payments	0	0	-2,620	-1,050	0	0
Contingent consideration payments	-10,822	-23,807	0	0	0	0
Payments associated with potential acquisitions Acquisition-related debt and hedge extinguishme	-25,002 -56,466	0	0	0	0	0
Investment cash flow	-627,712	-386,457	-239,369	-272,916	-1,445,010	-33,527
	· · · ·					
Repayment of borrowings	-1,432,566	-2,139,686	-1,547,912	-1,653,489	-435,000	-480,345
Proceeds of borrowings	1,727,745	2,587,554	1,537,230	1,844,768	934,550	0
Net proceeds/(repayment) of borrowings	295,179	447,868	-10,682	191,279	499,550	-480,345
Penalty on early retirement of debt	0	0	0	-1,752	0	0
Cash paid for interest	-41,623	-82,936	-116,784	-123,141	-176,188	-163,556
Debt issuance cost	-10,255	-34,234	-13,776	-20,267	0	0
(Increase) decrease in restricted cash	1,838	-36,287	11,792	-3,864	0	0
ABS note hedge modifications	0	-105,316	-6,376	0	0	0
Proceeds from lease modifications	0	0	0	8,568	0	0
Net proceeds from leasing	-8,606	-11,233	-12,169	-14,343	0	0
Proceeds from equity issuance, net	213,844	0	156,788	0	459,000	0
Cancellation of warrants	-1,429	137	0	0	0	0
Dividends to shareholders	-130,239	-143,455	-168,041	-83,864	-66,686	-90,953
Distributions to non-controlling interest ow ners	0	-6,389	-4,043	-1,996	0	0
Repurchase of shares	0	-34,691	-11,048	-21,130	-20,000	0
Financing cash flow	318,709	-6,536	-174,339	-70,510	695,676	-734,854
Other	0	0	0	0	0	0
Net cash flows	11,179	-5,229	-3,576	2,237	2,915	747
Cash, start of the year	1,379	12,558	7,329	3,753	5,990	8,905
Cash, end of the year	12,558	7,329	3,753	5,990	8,905	9,651
Adjusted EBITDA (hedged)/share (USD)	8.65	11.93	11.59	9.83	11.33	11.12
V-V Growth						
Y-Y Growth Operating cash flow	32.5%	21 1%	5.8%	-15 7%	117 6%	2 2%
Y-Y Growth Operating cash flow Free cash flow	32.5% 122.9%	21.1% 111.7%	5.8% 111.3%	-15.7% 87.4%	117.6% 196.2%	2.2% 114.2%

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#### First Berlin Equity Research

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#### PRICE TARGET DATES

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#### ASSET RECOMMENDATION

The recommendations determined in accordance with the share price trend anticipated by First Berlin in the respectively indicated investment period are as follows:

Category Current market capitalisation (in €)			2
		0 - 2 billion	> 2 billion
Strong Buy <sup>1</sup>	An expected favourable price trend of:	> 50%	> 30%
Buy	An expected favourable price trend of:	> 25%	> 15%
Add	An expected favourable price trend of:	0% to 25%	0% to 15%
Reduce	An expected negative price trend of:	0% to -15%	0% to -10%
Sell	An expected negative price trend of:	< -15%	< -10%

<sup>1</sup> The expected price trend is in combination with sizable confidence in the quality and forecast security of management

Our recommendation system places each company into one of two market capitalisation categories. Category 1 companies have a market capitalisation of  $\geq 0 - \epsilon 2$  billion, and Category 2 companies have a market capitalisation of  $> \epsilon 2$  billion. The expected return thresholds underlying our recommendation system are lower for Category 2 companies than for Category 1 companies. This reflects the generally lower level of risk associated with higher market capitalisation companies.

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#### **RECOMMENDATION & PRICE TARGET HISTORY**

Report No.:	Date of publication	Previous day closing price	Recommendation	Price target	
Initial Report	30 June 2020	GBp1888.00	Buy	GBp2600.00	
212	Ļ	Ļ	Ļ	Ļ	
13	25 February 2022	GBp2466.00	Buy	GBp3200.00	
14	11 October 2022	GBp2622.00	Buy	GBp3600.00	
15	20 February 2023	GBp2082.00	Buy	GBp3600.00	
16	12 July 2023	GBp1713.00	Buy	GBp3600.00	
17	19 September 2023	GBp1661.00	Buy	GBp3600.00	
18	6 October 2023	GBp1433.00	Buy	GBp3600.00	
19	19 December 2023	GBp1310.50	Buy	GBp3600.00	
20	29 November 2024	GBp1240.00	Buy	GBp2800.00	
21	Today	GBp1054.00	Buy	GBp1900.00	

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Legally required information regarding

- key sources of information in the preparation of this research report
- valuation methods and principles
- sensitivity of valuation parameters
- can be accessed through the following internet link: https://firstberlin.com/disclaimer-english-link/

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