

3 June 2025

DATAGROUP SE

Rating Hold (Buy)
Share price (EUR) 57.30
Target price (EUR) 58.00 (87.00)

Bloomberg D6H GY
Sector IT-Service

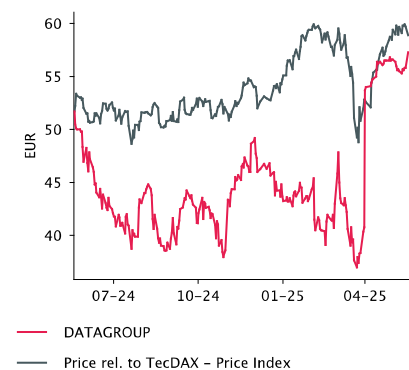
Share data

Shares out (m) 8.3
Daily volume shs (m) 2.7
Free float (%) 42.30
Market cap (EUR m) 396
EV (EUR m) 530
DPS (EUR) 1.00
Dividend yield (%) 2.1
Payout ratio (%) 31.6

Performance

ytd (%) 23.8
12 months (%) 9.6
12 months rel. (%) -4.0
Index TecDAX

Share price performance



Source: Bloomberg

Next triggers

12.08.2025: Q3 results

Analysts

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Strong order uptick in Q2

On 27 May 2025, Datagroup released its Q2 financial results and confirmed its guidance for FY 2024/2025. Revenue growth was strong and in line with our expectation. Revenues in Q2 increased by 10.1% yoy. The increase was supported by solid order intake in the CORBOX core business, successful acquisition of new customers, and additional cross- and upselling contracts. Furthermore, the company benefited from a higher share of hardware in the service mix. However, the shift toward hardware likely diluted margins due to its typically lower profitability. At the same time, ongoing investments in AI, cybersecurity, and cloud services continued to support the strategic positioning but weighed on earnings. The EBIT margin declined slightly from 8.3% to 8.1%, in line with our estimate. Cash flow from operating activities was weaker due to higher trade receivables. Importantly, the public tender offer by KKR remains a key development. If the 80% or 90% acceptance thresholds are reached by 6 June 2025, the offer price will increase to EUR 56.50 or EUR 58.00 per share, respectively. Delisting will proceed after settlement. We change our target price to EUR 58, in line with the public offer and change our rating to Hold.

Strong uptick in new customer orders

Revenues in H1 2024/2025 increased by 12.5% yoy to EUR 279.8m, exceeding our expectation by 1.0%. The growth was supported by both organic and inorganic drivers. Organically, new customer orders of EUR 18.1m and cross- and upselling contracts worth EUR 10.6m underpinned solid demand momentum, particularly in the CORBOX core business, which continues to see strong order intake. Additionally, the company reported a shift in the service mix toward a higher share of hardware, which likely contributed to the topline but comes with lower margins. Inorganically, the acquisition of Tarador added to revenue growth, although no separate revenue figure was disclosed. Strategic investments in AI, cybersecurity, and cloud likely enhanced the company's positioning in high-demand areas, supporting ongoing growth. However, the increased focus on hardware might signal a temporary deviation from the higher-margin service model. Revenues in Q2 2024/2025 rose by 10.1% yoy to EUR 140.5m, slightly below the H1 run-rate and indicating some sequential slowdown.

Changed service mix only slightly diluted margins

The EBIT margin declined from 8.3% to 8.1% versus our estimate of 8.3%, thus in line with our expectation. The decrease was primarily driven by a 17.2% yoy increase in material expenses to EUR 85.0m, resulting from a higher share of hardware in the service mix, which likely diluted margins due to lower profitability. Personnel expenses rose to EUR 141.2m (+9.8% yoy), reflecting a higher headcount from acquisitions and organic growth. Additionally, ongoing investments in AI, cybersecurity, and cloud probably continued to weigh on profitability in the short term.

Key figures		2023	2024	2025e	2026e	2027e
Sales	EUR m	498	528	557	593	640
EBITDA	EUR m	80	80	83	90	99
EBIT	EUR m	45	46	48	53	59
EPS	EUR	3.39	3.16	3.49	4.19	5.05
Sales growth	%	0.8	6.0	5.5	6.5	8.0
EBITDA margin	%	16.1	15.2	15.0	15.2	15.4
EBIT margin	%	9.1	8.7	8.7	9.0	9.2
Net margin	%	5.7	5.0	5.2	5.9	6.5
EV/Sales	ratio	1.24	1.04	0.95	0.83	0.70
EV/EBITDA	ratio	7.7	6.8	6.3	5.5	4.5
EV/EBIT	ratio	13.6	12.0	10.9	9.3	7.6
P/E	ratio	14.1	15.1	13.7	11.4	9.5

Source: Bloomberg, Company data, Quirin Privatbank estimates

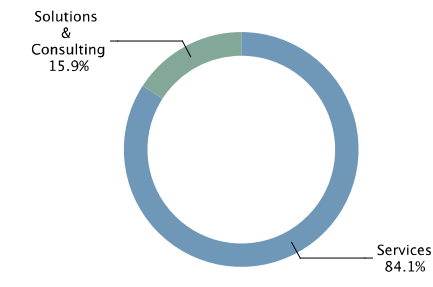
Public purchase offer for all outstanding shares

KKR, via its investment vehicle Dante Beteiligungen SE, has launched a public purchase offer for all outstanding shares of DATAGROUP SE. The initial offer price of EUR 54.00 per share is subject to a conditional increase: if the acceptance level reaches at least 80%, the price will rise to EUR 56.50; if 90% is reached, it will increase further to EUR 58.00. As of now, BidCo has secured approximately 59.4% of the shares. The offer is supported by DATAGROUP's Management and Supervisory Board, who recommend shareholders to accept it. The acceptance period ends on 6 June 2025 with no further extension, as the offer is not subject to WpÜG regulations. A delisting of the shares will follow immediately after settlement, and a separate delisting offer will not be made. BidCo has stated this is its best and final offer, ruling out any further price increases.

Company description

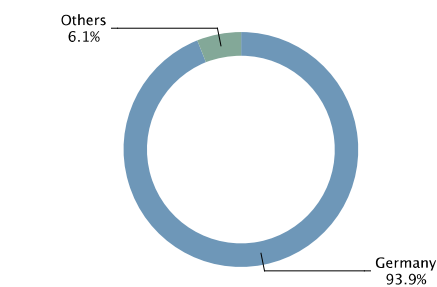
Datagroup SE is Germany-based information technology service provider. Its service and product portfolio includes IT Consultation, which includes IT landscape transformation and IT landscape consulting; System Integration, such as mobile solutions, software development and interactive voice response language portals; Systems, Applications and Product (SAP) solutions, including SAP application lifecycle management, SAP business solutions, SAP Hana and SAP landscape transformation, as well as training and workshops. The Company offers CORBOX, a modul-based solution for IT outsourcing, including data center services, network services, end user services, application management services, SAP services, printing services, communication and collaboration services, big data services, service desk, security services, monitoring services, robotic process automation and continuity services.

Revenues by segment 2024



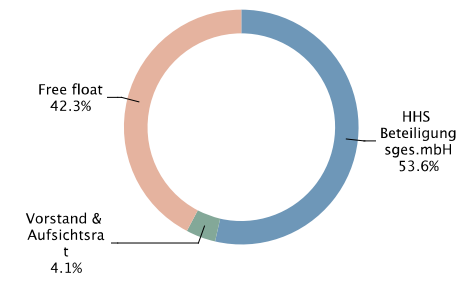
Source: Company data

Revenues by region 2024



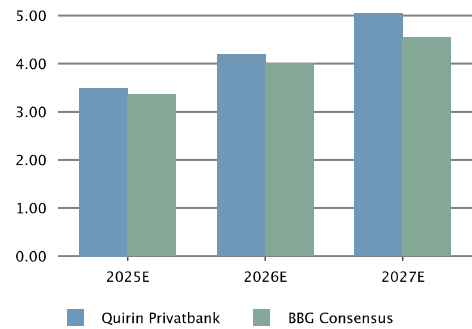
Source: Company data

Shareholder structure



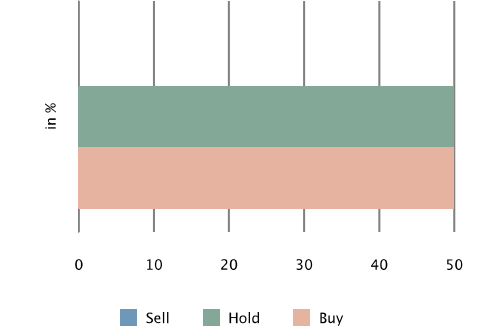
Source: Company data

EPS: Quirin Privatbank vs. consensus



Source: Quirin Privatbank Research, Bloomberg

Recommendation Overview



Source: Bloomberg

Company guidance 2024/25

Sales EUR 545-565m
EBITDA EUR 82-85m
EBIT EUR 47-50m

Profit & loss statement

Profit & loss statement (EUR m)	2023	YOY	2024	YOY	2025e	YOY	2026e	YOY	2027e	YOY
Sales	497.8	0.8 %	527.6	6.0 %	556.6	5.5 %	592.8	6.5 %	640.2	8.0 %
Unfinished Goods	0.0		0.0		0.0		0.0		0.0	
Other own work capitalized	18.8		19.7		20.8		22.2		23.9	
Other operating earnings	0.0		0.0		0.0		0.0		0.0	
Cost of goods	-154.7		-161.5		-170.4		-181.5		-196.0	
Gross profit	516.5		547.3		577.4		614.9		664.1	
Personnel expenses	-243.6		-267.7		-280.8		-297.2		-319.1	
Depreciation	-34.9		-34.6		-35.1		-37.0		-39.7	
Other operating expenses	-38.0		-37.7		-42.7		-46.1		-50.4	
EBITDA	80.3	4.9 %	80.4	0.2 %	83.5	3.8 %	90.1	7.9 %	98.6	9.4 %
EBITDA margin (%)	16.13		15.24		15.00		15.20		15.40	
EBIT	45.4	9.3 %	45.8	0.9 %	48.4	5.7 %	53.1	9.6 %	58.9	11.0 %
EBIT margin (%)	9.11		8.68		8.70		8.95		9.20	
Net financial result	-4.1		-6.9		-7.3		-3.6		0.7	
Exceptional items	0.0		0.0		0.0		0.0		0.0	
Pretax profit	41.3	12.2 %	38.9	-5.7 %	41.1	5.7 %	49.5	20.3 %	59.6	20.4 %
Pretax margin (%)	8.30		7.38		7.39		8.35		9.31	
Taxes	-12.9		-12.8		-12.3		-14.8		-17.9	
Tax rate (%)	31.24		32.95		30.00		30.00		30.00	
Earnings after taxes	28.4		26.1		28.8		34.6		41.7	
Minorities	-0.2		0.1		0.1		0.1		0.1	
Group attributable income	28.2	28.5 %	26.2	-7.2 %	28.9	10.3 %	34.7	20.2 %	41.8	20.4 %
No. of shares (m)	8.3		8.3		8.3		8.3		8.3	
Earnings per share (EUR)	3.39	28.5 %	3.16	-6.6 %	3.49	10.3 %	4.19	20.2 %	5.05	20.4 %

Source: Company data, Quirin Privatbank estimates

Balance sheet

Balance sheet (EUR m)	2023	YOY	2024	YOY	2025e	YOY	2026e	YOY	2027e	YOY
Assets										
Cash and cash equivalents	21.9		36.6		69.8		108.0		151.5	
Accounts receivables	57.0		74.5		78.6		83.7		90.4	
Inventories	4.6		5.3		5.6		6.0		6.4	
Other current assets	61.6		62.6		66.0		70.3		75.9	
Tax claims	11.4		15.6		15.6		15.6		15.6	
Total current assets	145.1	-12.4 %	179.0	23.4 %	220.0	23.0 %	268.0	21.8 %	324.2	21.0 %
Fixed assets	69.8		72.6		70.3		68.7		67.8	
Goodwill	157.0		182.4		182.4		182.4		182.4	
Other intangible assets	44.1		50.5		50.5		50.5		50.5	
Financial assets	7.7		6.6		6.6		6.6		6.6	
Deferred taxes	11.4		15.6		15.6		15.6		15.6	
Other fixed assets	30.3		30.7		20.2		9.1		-2.8	
Total fixed assets	320.2	0.7 %	358.4	11.9 %	345.6	-3.6 %	332.9	-3.7 %	320.1	-3.8 %
Total assets	465.3	-3.8 %	537.4	15.5 %	565.7	5.3 %	600.9	6.2 %	644.3	7.2 %
Equity & Liabilities										
Subscribed capital	8.3		8.3		8.3		8.3		8.3	
Reserves & other	32.3		32.3		32.3		32.3		32.3	
Revenue reserves	87.8		101.4		122.0		147.6		178.4	
Accumulated other comprehensive	18.9		11.7		11.6		11.5		11.4	
Shareholder's equity	147.4	15.5 %	153.8	4.3 %	174.4	13.4 %	200.0	14.7 %	230.8	15.4 %
Minorities	0.0		0.0		-0.1		-0.2		-0.3	
Shareholder's equity incl. minorities	147.4	15.7 %	153.8	4.3 %	174.3	13.3 %	199.8	14.6 %	230.6	15.4 %
Long-term liabilities										
Pension provisions	35.9		39.0		39.0		39.0		39.0	
Financial liabilities	105.3		178.9		178.9		178.9		178.9	
Tax liabilities	9.2		9.8		10.3		11.0		11.9	
Other liabilities	1.4		1.8		1.9		2.0		2.1	
Total long-term debt	151.8	-6.0 %	229.5	51.2 %	230.1	0.3 %	230.9	0.3 %	231.9	0.4 %
Short-term debt										
Other provisions	20.7		22.6		23.8		25.4		27.4	
Trade payables	13.1		21.9		23.1		24.6		26.6	
Financial debt	57.1		24.2		24.2		24.2		24.2	
Other liabilities	75.2		85.4		90.1		95.9		103.6	
Total short-term debt	166.1	-14.7 %	154.1	-7.2 %	161.3	4.6 %	170.2	5.5 %	181.9	6.9 %
Total equity & liabilities	465.3	-3.8 %	537.4	15.5 %	565.7	5.3 %	600.9	6.2 %	644.3	7.2 %

Source: Company data, Quirin Privatbank estimates

Financial key ratios

Key ratios	2023	2024	2025e	2026e	2027e
Per share data (EUR)					
EPS	3.39	3.16	3.49	4.19	5.05
Book value per share	17.7	18.6	21.0	24.1	27.8
Free cash flow per share	-2.4	0.3	5.0	5.7	6.6
Dividend per share	1.50	1.00	1.10	1.33	1.60
Valuation ratios					
EV/Sales	1.24	1.04	0.95	0.83	0.70
EV/EBITDA	7.7	6.8	6.3	5.5	4.5
EV/EBIT	13.6	12.0	10.9	9.3	7.6
P/E	14.1	15.1	13.7	11.4	9.5
P/B	2.7	2.6	2.3	2.0	1.7
Dividend yield (%)	3.2	2.1	2.3	2.8	3.3
Growth					
Sales growth (%)	0.8	6.0	5.5	6.5	8.0
EBITDA growth (%)	4.9	0.2	3.8	7.9	9.4
EBIT growth (%)	9.3	0.9	5.7	9.6	11.0
EPS growth (%)	28.5	-6.6	10.3	20.2	20.4
Profitability ratios					
EBITDA margin (%)	16.1	15.2	15.0	15.2	15.4
EBIT margin (%)	9.1	8.7	8.7	9.0	9.2
Net margin (%)	5.7	5.0	5.2	5.9	6.5
ROCE (%)	15.2	12.0	12.0	12.3	12.7
Financial ratios					
Total equity (EUR m)	147.4	153.8	174.4	200.0	230.8
Equity ratio (%)	31.7	28.6	30.8	33.3	35.8
Net financial debt (EUR m)	176.4	205.5	172.3	134.1	90.7
Net debt/Equity	0.3	0.3	0.3	0.3	0.4
Interest cover	7.6	4.9	4.3	4.7	5.2
Net debt/EBITDA	2.2	2.6	2.1	1.5	0.9
Payout ratio (%)	44.3	31.6	31.6	31.6	31.6
Working Capital (EUR m)	48.5	57.9	61.1	65.1	70.3
Working capital/Sales	0.10	0.11	0.11	0.11	0.11

Source: Company data, Quirin Privatbank estimates

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The levels of change expressed in each rating categories are:

BUY > +10%

HOLD <=-10% and < = +10%

SELL > -10%.

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Price and Rating History (last 12 months)

Date	Price target-EUR	Rating	Initiation
03.06.2025	58.00	Hold	
21.02.2025	87.00	Buy	
22.11.2024	86.00	Buy	
13.08.2024	84.50	Buy	15.04.2019

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Competent supervisory authority

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