

Scandinavian Astor Group AB

Technology - Sweden

Buy (old: Buy)

20.05.2025

SEK 40.00 (old: SEK 40.00)

Two high margin acquisitions and further upside visible

Earnings call highlights further upside to our estimates. CFO Billström commented that Q1 "could have been higher, but was a fairly good quarter", emphasizing the seasonality of softer Q1s and Q3s, but stronger Q2s and Q4s. Mind you, the Q1 EBITDA margin came in at 11%, despite being a "soft quarter". Against this backdrop, our estimate of a 10% FY'25e EBITDA margin seems conservative at the moment.

High margin acquisition of "Carbonia Composites". Through its subsidiary Marstrom, Astor acquired 100% of tier 1 supplier of advanced carbon fiber and fiberglass components "Carbonia Composites" for SEK 55m (+ an option to acquire Carbonia's real estate for SEK 57m), which implies a **superb acquisition multiple of only 3.9x EV/EBITDA** (8x EV/EBITDA incl. RE). The acquisition will be financed by cash (SEK 11m), debt (SEK 27.5m) and new shares (SEK 16.5m with a 6-12 month lock up). The acquisition **fits strategically well into Marstrom**, filling an important production method gap that comes with high volumes, but also can use Astor to enter the defence market, as it currently supplies (civil) automotive OEMs. Moreover, it is also **highly margin accretive** with a staggering **27% FY'24 EBITDA margin** (vs. 11.5% at Marstrom or 15% at the Astor Industry segment)

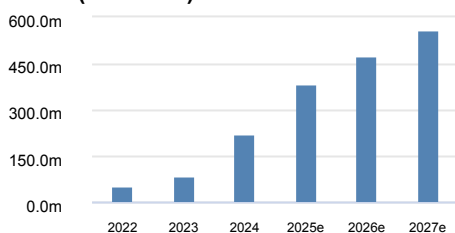
At equity investment in "Nordic Shield Group" (NSG) and indirectly in "Cesium". In a more complex deal, Astor acquired 30% of NSG, a Swedish civil defence group offering shielded structures like shelters, data centers, and containers, primarily for civil use. NSG is also in advanced talks to acquire 100% of "Cesium", a producer of patented MSVs (mobile security vaults for rapid military deployment, bullet- and explosionproof). **Cesium reported SEK 125m in FY'24 sales** with a **26.4% EBITDA margin** and has an order backlog of c. SEK 100m. Astor will support NSG's acquisition by subscribing to a 30% capital increase (SEK 54.5m in cash), with the option to raise its stake to 39% (for another SEK 50m) if no other NSG shareholders participate. Based on this, the standalone **acquisition multiple of Cesium is 8.1x EV/EBITDA**, excluding NSG, whose financials are undisclosed. Thus, the **blended multiple (NSG + Cesium) should be well below 8x EV/EBITDA**. NSG will be part of the new segment Astor Protect, next to Airsafe (prev. Astor Tech). Mind you, NSG will not be consolidated, but recorded at equity.

Against this backdrop, we reiterate our **BUY recommendation** with an unchanged **PT of SEK 40.00**, based on DCF.

Y/E 31.12 (SEK m)	2022	2023	2024	2025e	2026e	2027e
Sales	52.8	83.0	223.0	382.9	474.0	559.3
Sales growth	n.a.	57.2%	168.6%	71.7%	23.8%	18.0%
EBITDA	-6.2	1.5	19.7	37.8	63.3	86.8
Net debt (if net cash=0)	22.4	36.0	41.4	-147.1	-150.6	-186.4
FCF	-2.6	-17.9	-23.7	63.5	3.4	35.8
Net Debt/EBITDA	-3.6	24.8	2.1	-3.9	-2.4	-2.1
EPS pro forma	-0.53	-0.10	0.01	0.19	0.54	0.86
EBITDA margin	-11.8%	1.8%	8.8%	9.9%	13.4%	15.5%
ROCE	-8.3%	-2.3%	2.2%	4.6%	11.6%	17.3%
EV/sales	12.3	12.5	6.4	3.8	3.1	2.5
EV/EBITDA	-104.3	713.0	72.6	38.7	23.0	16.4
PER	-57.5	-316.3	3484.2	158.4	57.0	35.5
Adjusted FCF yield	-2.3%	-0.4%	1.1%	1.4%	1.1%	3.1%

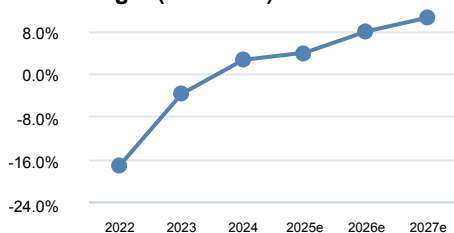
Source: Company data, NuWays, Close price as of 13.05.2025

Sales (2022-27e)



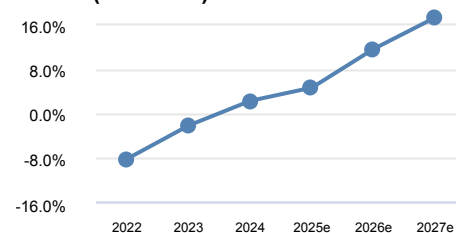
Source: NuWays Research

EBIT margin (2022-27e)



Source: NuWays Research

ROCE (2022-27e)

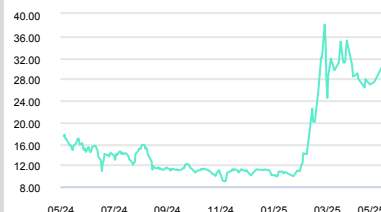


Source: NuWays Research

Company description

Scandinavian Astor Group is a Swedish industrial and defence group. The group operates under the two segments Astor Tech and Astor Industries that consist of Oscilion, Airsafe, Scandiflash, Marstrom, Mikroponent and Astor Group Deutschland GmbH.

Share Performance



High/low 52 weeks (SEK) 38.05 / 8.88
3m rel. performance
6m rel. performance
12m rel. performance

Market data

Share price (in SEK) 30.00
Market cap (in SEK m) 1607.9
Number of shares (in m pcs) 52.6
Enterprise value (in SEK m) 1460.7
Ø trading volume (6 months) 787,759

Identifier

Bloomberg ASTOR NGM
Reuters ASTOR.ST
WKN A3D32A
ISIN SE0019175274

Key shareholders

Nordnet Pension 10.5%
Anders Danielsson 6.3%
Avanza Pension 5.7%
Lennart Sundberg 3.8%
Victor Billström 3.8%
Free Float 69.9%

Estimates changes

	2025e	2026e	2027e
Sales	0%	0%	0%
EBIT	0%	0%	0%
EPS	0%	0%	0%

Comment on changes

- The acquisitions will be reflected in our estimates following the closings.

Guidance

- Mid-term targets:
- FY'28 sales: SEK 2.5bn
- FY'28 EBITDA margin: > 15%

Financials

Profit and loss (SEK m)	2022	2023	2024	2025e	2026e	2027e
Net sales	52.8	83.0	223.0	382.9	474.0	559.3
Sales growth	n.a.	57.2%	168.6%	71.7%	23.8%	18.0%
Increase/decrease in finished goods and work-in-process	12.0	5.7	4.1	0.0	0.0	0.0
Total sales	64.8	88.7	227.1	382.9	474.0	559.3
Other operating income	2.0	0.8	5.1	0.0	0.0	0.0
Material expenses	42.3	54.6	138.9	222.1	269.2	314.5
Personnel expenses	23.7	33.5	73.3	115.4	132.0	146.8
Other operating expenses	7.0	0.0	0.4	7.7	9.5	11.2
Total operating expenses	71.0	87.3	207.5	345.1	410.7	472.5
EBITDA	-6.2	1.5	19.7	37.8	63.3	86.8
Depreciation	2.9	4.7	14.1	23.0	26.2	28.4
EBITA	-9.1	-3.2	5.6	14.8	37.2	58.4
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0
Impairment charges	0.0	0.0	0.0	0.0	0.0	0.0
EBIT (inc revaluation net)	-9.1	-3.2	5.6	14.8	37.2	58.4
Interest income	0.0	0.5	0.9	1.5	1.9	2.2
Interest expenses	1.4	2.8	4.7	3.6	3.6	3.6
Investment income	0.0	0.0	0.0	0.0	0.0	0.0
Financial result	-1.4	-2.2	-3.9	-2.0	-1.7	-1.3
Recurring pretax income from continuing operations	-10.5	-5.5	1.7	12.8	35.5	57.1
Extraordinary income/loss	0.0	0.0	0.0	0.0	0.0	0.0
Earnings before taxes	-10.5	-5.5	1.7	12.8	35.5	57.1
Income tax expense	-0.4	-2.2	1.3	2.6	7.3	11.8
Net income from continuing operations	-10.1	-3.2	0.4	10.2	28.2	45.3
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0
Net income	-10.1	-3.2	0.4	10.2	28.2	45.3
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0
Net profit (reported)	-10.1	-3.2	0.4	10.2	28.2	45.3
Average number of shares	19.0	32.7	45.3	52.6	52.6	52.6
EPS reported	-0.53	-0.10	0.01	0.19	0.54	0.86

Profit and loss (common size)	2022	2023	2024	2025e	2026e	2027e
Net sales	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Sales growth	n.a.	57.2%	168.6%	71.7%	23.8%	18.0%
Increase/decrease in finished goods and work-in-process	22.7%	6.9%	1.9%	0.0%	0.0%	0.0%
Total sales	122.7%	106.9%	101.9%	100.0%	100.0%	100.0%
Other operating income	3.8%	1.0%	2.3%	0.0%	0.0%	0.0%
Material expenses	80.0%	65.8%	62.3%	58.0%	56.8%	56.2%
Personnel expenses	45.0%	40.4%	32.9%	30.1%	27.8%	26.3%
Other operating expenses	13.3%	0.0%	0.2%	2.0%	2.0%	2.0%
Total operating expenses	134.4%	105.1%	93.0%	90.1%	86.6%	84.5%
EBITDA	-11.8%	1.8%	8.8%	9.9%	13.4%	15.5%
Depreciation	5.4%	5.6%	6.3%	6.0%	5.5%	5.1%
EBITA	-17.2%	-3.9%	2.5%	3.9%	7.8%	10.4%
Amortisation of goodwill	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Amortisation of intangible assets	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Impairment charges	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EBIT (inc revaluation net)	-17.2%	-3.9%	2.5%	3.9%	7.8%	10.4%
Interest income	0.0%	0.6%	0.4%	0.4%	0.4%	0.4%
Interest expenses	2.7%	3.3%	2.1%	0.9%	0.7%	0.6%
Investment income	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Financial result	neg.	neg.	neg.	neg.	neg.	neg.
Recurring pretax income from continuing operations	-19.9%	-6.6%	0.8%	3.3%	7.5%	10.2%
Extraordinary income/loss	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Earnings before taxes	-19.9%	-6.6%	0.8%	3.3%	7.5%	10.2%
Tax rate	4.0%	40.5%	76.1%	20.6%	20.6%	20.6%
Net income from continuing operations	-19.1%	-3.9%	0.2%	2.7%	5.9%	8.1%
Income from discontinued operations (net of tax)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Net income	-19.1%	-3.9%	0.2%	2.7%	5.9%	8.1%
Minority interest	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Net profit (reported)	-19.1%	-3.9%	0.2%	2.7%	5.9%	8.1%

Source: Company data, NuWays

Scandinavian Astor Group AB

Update - 20.05.2025

Balance sheet (SEK m)	2022	2023	2024	2025e	2026e	2027e
Intangible assets	21.1	62.2	158.4	158.4	158.4	158.4
Property, plant and equipment	39.6	53.2	86.9	100.9	114.8	116.4
Financial assets	0.0	3.3	7.9	7.9	7.9	7.9
FIXED ASSETS	60.7	118.7	253.1	267.1	281.0	282.6
Inventories	43.2	58.5	83.6	75.0	92.8	109.6
Accounts receivable	12.1	22.0	54.2	39.9	46.9	52.6
Other assets and short-term financial assets	1.7	7.7	11.6	11.6	11.6	11.6
Liquid assets	2.1	15.6	49.7	234.2	233.6	265.4
Deferred taxes	n.a.	n.a.	n.a.	0.0	0.0	0.0
Deferred charges and prepaid expenses	n.a.	n.a.	n.a.	0.0	0.0	0.0
CURRENT ASSETS	59.1	103.8	199.1	360.7	385.0	439.1
TOTAL ASSETS	119.8	222.5	452.2	627.8	666.0	721.7

SHAREHOLDERS EQUITY	36.2	85.6	243.5	403.6	431.8	477.1
MINORITY INTEREST	0.0	0.0	0.0	0.0	0.0	0.0
Long-term liabilities to banks	14.3	28.5	54.0	50.0	46.0	42.0
Bonds (long-term)	0.0	0.0	0.0	0.0	0.0	0.0
other interest-bearing liabilities	4.7	16.4	22.7	22.7	22.7	22.7
Provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0
Other provisions and accrued liabilities	0.9	1.4	2.4	2.4	2.4	2.4
NON-CURRENT LIABILITIES	19.8	46.3	79.1	75.1	71.1	67.1
Short-term liabilities to banks	5.6	6.7	14.4	14.4	14.4	14.4
Accounts payable	6.8	12.2	27.1	46.5	60.4	74.9
Advance payments received on orders	27.8	30.1	30.2	30.2	30.2	30.2
Accrued taxes	0.0	0.0	0.0	0.0	0.0	0.0
Other liabilities (incl. from lease and rental contracts)	20.1	38.3	53.1	53.1	53.1	53.1
Deferred taxes	3.4	3.2	4.9	4.9	4.9	4.9
Deferred income	0.0	0.0	0.0	0.0	0.0	0.0
CURRENT LIABILITIES	63.7	90.6	129.7	149.1	163.1	177.5
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	119.8	222.5	452.2	627.8	666.0	721.7

Balance sheet (common size)	2022	2023	2024	2025e	2026e	2027e
Intangible assets	17.6%	28.0%	35.0%	25.2%	23.8%	21.9%
Property, plant and equipment	33.0%	23.9%	19.2%	16.1%	17.2%	16.1%
Financial assets	0.0%	1.5%	1.7%	1.3%	1.2%	1.1%
FIXED ASSETS	50.7%	53.4%	56.0%	42.6%	42.2%	39.2%
Inventories	36.0%	26.3%	18.5%	11.9%	13.9%	15.2%
Accounts receivable	10.1%	9.9%	12.0%	6.3%	7.0%	7.3%
Other assets and short-term financial assets	1.4%	3.4%	2.6%	1.8%	1.7%	1.6%
Liquid assets	1.8%	7.0%	11.0%	37.3%	35.1%	36.8%
Deferred taxes	n.a.	n.a.	n.a.	0.0%	0.0%	0.0%
Deferred charges and prepaid expenses	n.a.	n.a.	n.a.	0.0%	0.0%	0.0%
CURRENT ASSETS	49.3%	46.6%	44.0%	57.4%	57.8%	60.8%
TOTAL ASSETS	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

SHAREHOLDERS EQUITY	30.3%	38.5%	53.8%	64.3%	64.8%	66.1%
MINORITY INTEREST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Long-term liabilities to banks	11.9%	12.8%	11.9%	8.0%	6.9%	5.8%
Bonds (long-term)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
other interest-bearing liabilities	3.9%	7.4%	5.0%	3.6%	3.4%	3.1%
Provisions for pensions and similar obligations	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Other provisions and accrued liabilities	0.7%	0.6%	0.5%	0.4%	0.4%	0.3%
NON-CURRENT LIABILITIES	16.6%	20.8%	17.5%	12.0%	10.7%	9.3%
Short-term liabilities to banks	4.7%	3.0%	3.2%	2.3%	2.2%	2.0%
Accounts payable	5.7%	5.5%	6.0%	7.4%	9.1%	10.4%
Advance payments received on orders	23.2%	13.6%	6.7%	4.8%	4.5%	4.2%
Accrued taxes	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Other liabilities (incl. from lease and rental contracts)	16.8%	17.2%	11.7%	8.5%	8.0%	7.4%
Deferred taxes	2.8%	1.4%	1.1%	0.8%	0.7%	0.7%
Deferred income	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CURRENT LIABILITIES	53.2%	40.7%	28.7%	23.8%	24.5%	24.6%
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Source: Company data, NuWays

Scandinavian Astor Group AB

Update - 20.05.2025

Cash flow statement (SEK m)	2022	2023	2024	2025e	2026e	2027e
Net profit/loss	-10.1	-3.2	0.4	10.2	28.2	45.3
Depreciation of fixed assets (incl. leases)	2.9	4.7	14.1	23.0	26.2	28.4
Amortisation of goodwill & intangible assets	0.0	0.0	0.0	0.0	0.0	0.0
Other costs affecting income / expenses	1.6	-2.2	7.7	0.0	0.0	0.0
Cash flow from operating activities	-2.6	-17.9	-1.5	60.5	3.4	35.8
Increase/decrease in inventory	-13.1	-12.3	1.2	8.6	-17.8	-16.7
Increase/decrease in accounts receivable	3.3	-1.0	-22.8	14.4	-7.0	-5.7
Increase/decrease in accounts payable	20.6	4.6	11.0	19.4	13.9	14.4
Increase/decrease in other working capital positions	2.0	0.0	0.0	0.0	0.0	0.0
Increase/decrease in working capital	12.8	-8.7	-10.5	42.4	-10.9	-7.9
Cash flow from operating activities	7.3	-9.5	10.5	75.5	43.4	65.8
CAPEX	9.9	8.4	34.2	12.0	40.0	30.0
Payments for acquisitions	27.8	30.5	115.8	25.0	0.0	0.0
Financial investments	0.0	0.0	0.0	0.0	0.0	0.0
Income from asset disposals	n.a.	n.a.	n.a.	0.0	0.0	0.0
Cash flow from investing activities	-37.8	-38.8	-150.1	-37.0	-40.0	-30.0
Cash flow before financing	-30.5	-48.3	-139.6	38.5	3.4	35.8
Increase/decrease in debt position	9.8	12.5	26.0	-4.0	-4.0	-4.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	22.9	52.3	147.9	150.0	0.0	0.0
Dividends paid	0.0	0.0	0.0	0.0	0.0	0.0
Others	0.0	0.0	0.0	0.0	0.0	0.0
Effects of exchange rate changes on cash	-0.0	0.2	-0.2	0.0	0.0	0.0
Cash flow from financing activities	32.7	64.7	173.9	146.0	-4.0	-4.0
Increase/decrease in liquid assets	2.1	16.6	34.1	184.5	-0.6	31.8
Liquid assets at end of period	2.1	15.6	49.7	234.2	233.6	265.4

Key ratios (SEK m)	2022	2023	2024	2025e	2026e	2027e
P&L growth analysis						
Sales growth	n.a.	57.2%	168.6%	71.7%	23.8%	18.0%
EBITDA growth	n.a.	-123.4%	1250.9%	92.2%	67.6%	37.1%
EBIT growth	n.a.	-64.8%	-274.4%	164.9%	151.0%	57.2%
EPS growth	n.a.	-81.4%	-109.1%	2034.0%	177.8%	60.7%
Efficiency						
Sales per employee	10,561.4	8,300.9	14,865.5	21,272.2	22,571.4	23,304.2
EBITDA per employee	-1,245.0	145.5	1,310.3	2,099.0	3,015.4	3,616.7
No. employees (average)	5	10	15	18	21	24
Balance sheet analysis						
Avg. working capital / sales	39.1%	46.0%	22.7%	10.0%	13.7%	8.5%
Inventory turnover (sales/inventory)	298.3	257.2	136.9	71.5	71.5	71.5
Accounts receivable turnover	83.8	96.8	88.8	38.0	36.1	34.3
Accounts payable turnover	46.9	53.6	44.3	44.3	46.5	48.9
Cash flow analysis						
Free cash flow	-2.6	-17.9	-23.7	63.5	3.4	35.8
Free cash flow/sales	-5.0%	-21.5%	-10.6%	16.6%	0.7%	6.4%
FCF / net profit	26.2%	550.4%	neg.	625.7%	12.2%	79.0%
Capex / sales	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Solvency						
Net debt	22.4	36.0	41.4	-147.1	-150.6	-186.4
Net Debt/EBITDA	-3.6	24.8	2.1	-3.9	-2.4	-2.1
Dividend payout ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Interest paid / avg. debt	5.7%	5.3%	8.2%	5.1%	4.1%	4.3%
Returns						
ROCE	-8.3%	-2.3%	2.2%	4.6%	11.6%	17.3%
ROE	-27.8%	-3.8%	0.2%	2.5%	6.5%	9.5%
Adjusted FCF yield	-2.3%	-0.4%	1.1%	1.4%	1.1%	3.1%
Dividend yield	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DPS	0.0	0.0	0.0	0.0	0.0	0.0
EPS reported	-0.53	-0.10	0.01	0.19	0.54	0.86
Average number of shares	19.0	32.7	45.3	52.6	52.6	52.6
Valuation ratios						
P/BV	16.0	12.0	5.9	4.0	3.7	3.4
EV/sales	12.3	12.5	6.4	3.8	3.1	2.5
EV/EBITDA	-104.3	713.0	72.6	38.7	23.0	16.4
EV/EBIT	-71.4	-323.7	255.3	98.7	39.2	24.3

Source: Company data, NuWays

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Company	Disclosures
Scandinavian Astor Group AB	2

Historical target price and rating changes for Scandinavian Astor Group AB

Company	Date	Analyst	Rating	Target Price	Close
Scandinavian Astor Group AB	14.05.2025	Wendisch, Henry	Buy	SEK 40.00	SEK 30.00
	31.03.2025	Wendisch, Henry	Buy	SEK 39.00	SEK 34.90
	04.03.2025	Wendisch, Henry	Buy	SEK 30.00	SEK 26.00
	11.02.2025	Wendisch, Henry	Buy	SEK 17.00	SEK 10.80

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The adj. FCF method is based on the assumption that investors purchase assets only at a price (enterprise value) at which the operating cash flow return after taxes on this investment exceeds their opportunity costs in the form of a hurdle rate of 7.5%. The operating cash flow is calculated as EBITDA less maintenance capex and taxes.

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According to Article 4(1) No. i of the delegated regulation 2016/958 supplementing regulation 596/2014 of the European Parliament, further information regarding investment recommendations of the last 12 months are published under: www.nuways-ag.com

Date of publication creation: 20/05/2025 08:00 AM

Date of publication dissemination: 20/05/2025 08:00 AM

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